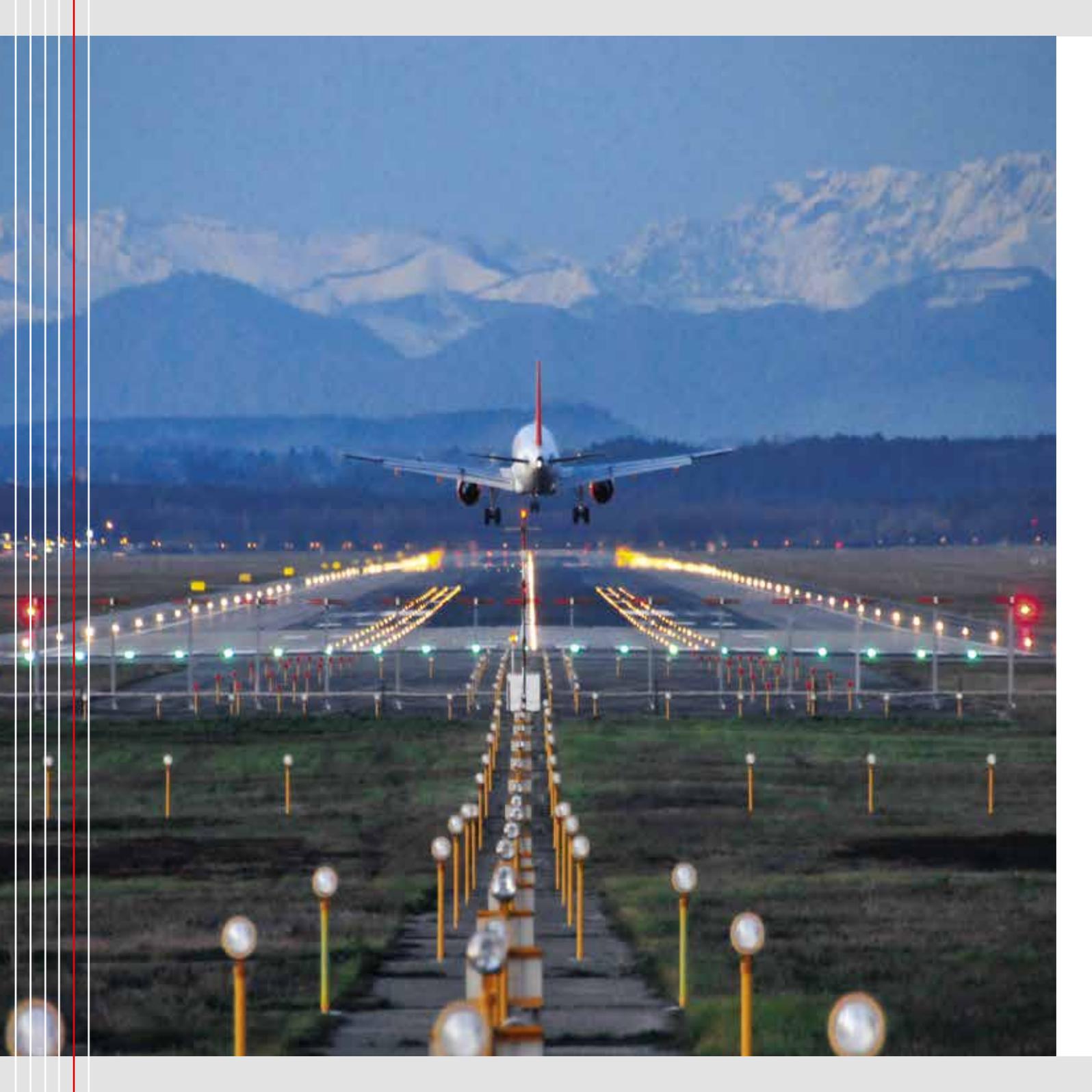


COMPANY
PROFILE





01 THE LEADING AIRPORT OPERATOR IN THE NORTH OF ITALY

SEA (Società Esercizi Aeroportuali) is the group responsible for managing Milan Malpensa and Milan Linate airports. It is one of the ten biggest airport operators in Europe for goods and passenger traffic, while it is the second-biggest in Italy for the number of passengers handled and the biggest in the country for goods transported.

The airports are situated in the area of Europe registering greatest economic development

– the geographic area stretching from Milan to London and including urban areas with the world's highest population, industrialisation and income-generation concentrations.

SEA aims to be one of the world's leading airport operators, with the most efficient and advanced levels of service for passengers and goods.

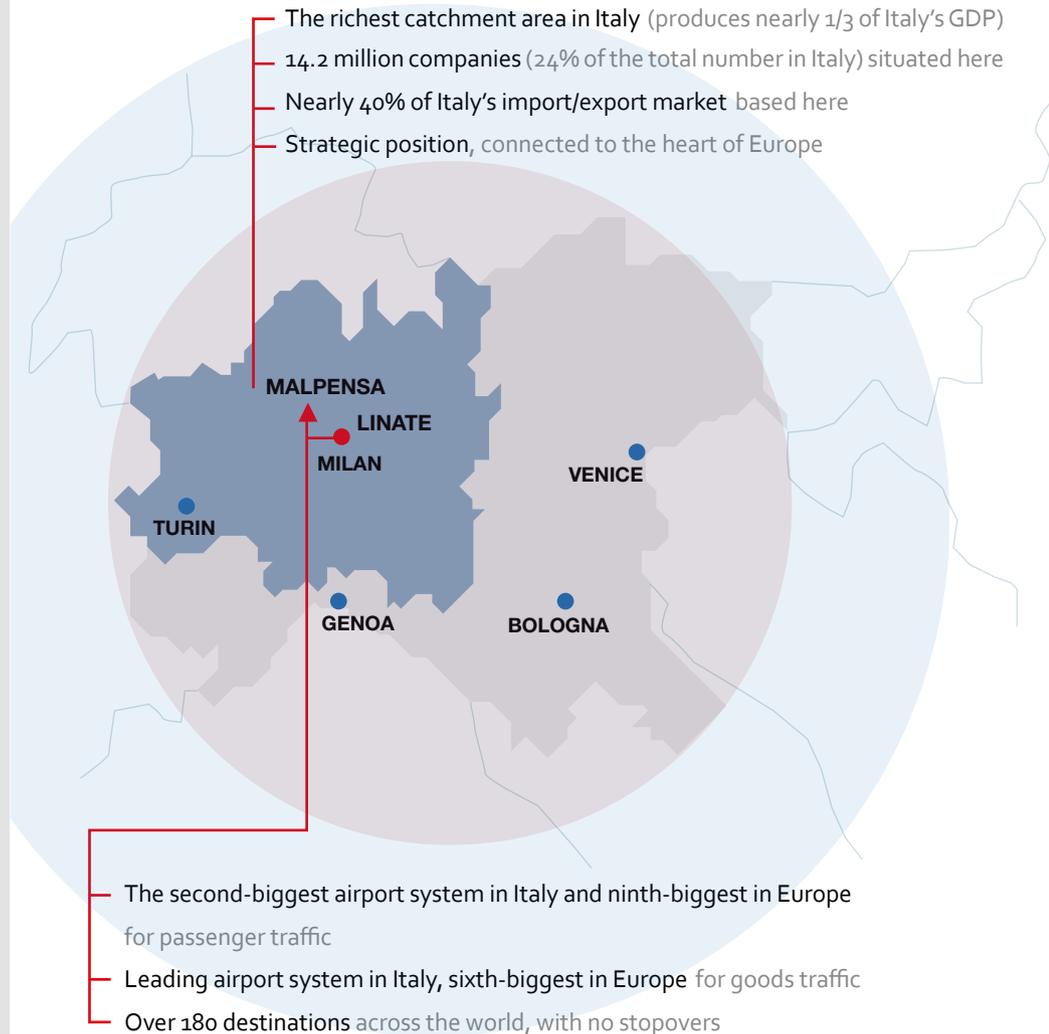
THE GROUP'S MISSION

By growing the airports it manages, SEA is contributing to the development of an entire region: its people, economy, employment capacity and centrality in the global panorama. If the area in which SEA operates is now one of the most well-developed in Europe, this is in part down to the role of the Milan Malpensa and Milan Linate airports.

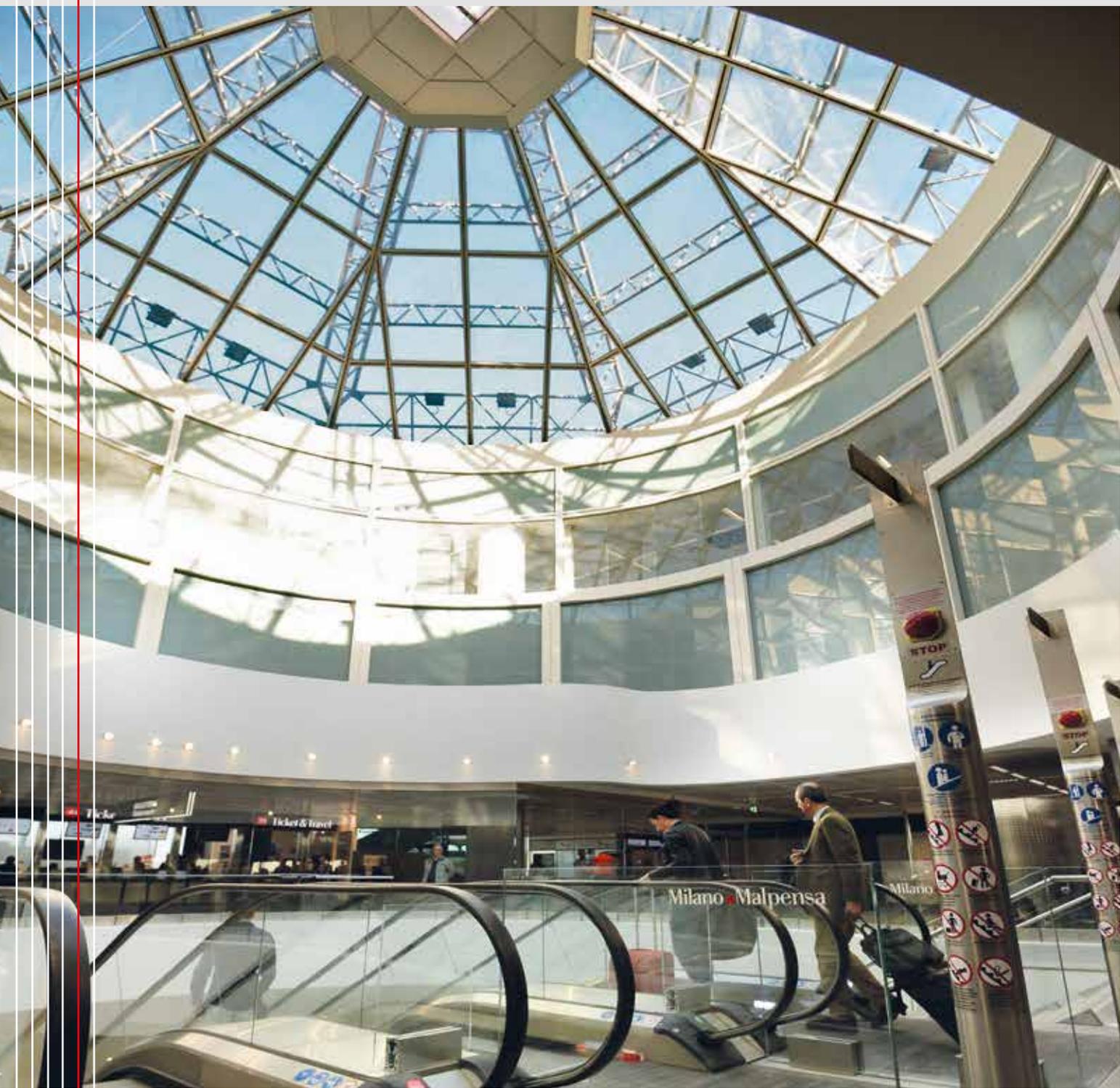
SEA's mission is entrenched in the responsibility to provide impetus to this growth in a manner that is sustainable, broadly shared and respectful to all.

02 THE BEST PLACE TO GROW

Situated in one of the most developed catchment areas in Europe, the airports of Milan have demonstrated constant, rapid and virtuous growth.







03 THE AIRPORTS OF MILAN, THE WINGS TO FLY HIGHER, TOGETHER

Milan Malpensa and Milan Linate make up an airport system that guarantees civilians and economic operators an extensive network of links with Italy, Europe and the rest of the world, thus contributing to the economic and social development of the North of Italy and the country as a whole.

Milano ■ Malpensa The world passes through.

Milan Malpensa is the intercontinental airport with the most international operators in Italy, the second-biggest for passenger traffic and

one of the top 20 in Europe.

Completely renovated in April 2015, Milan Malpensa is now a more welcoming, efficient airport.

The wide-ranging restyling project improved the practicality and appearance of the entire check-in, departures and security areas.

It also saw the creation of a new commercial platform, one of the biggest in Europe: the 23,000 m² space boasts over 100 stores along with the Piazzas del Lusso and del Gusto, dedicated to luxury retail, showcasing the best of Italian fashion and gastronomy.

Milano ■ Malpensa

Best European Airport of 2015



CATEGORY WINNER
10-25 MILLION PASSENGERS



Milano ■ Malpensa Cargo

Leader in goods traffic.

Cargo City, the support infrastructure for air cargo transport, will undergo further growth in the coming years in terms of the capacity and optimisation of its facilities. As well as the enlargement of the aircraft apron, the site will also feature three new warehouses, equipped with large areas for the holding and manoeuvring of goods. Thanks to its technologically advanced facilities and innovative computerisation systems, Milan Malpensa Cargo is the largest cargo airport in Italy, managing 55% of Italy's total goods traffic. It is also the sixth-largest airport in Europe in terms of goods traffic.

Milano ■ Linate

The real city airport.

Situated around 8 km from Milan, Milan Linate is the European airport situated closest to its city of reference. The airport is primarily orientated towards frequent-flyer clientele travelling mainly for work on short- to medium-haul routes in Italy and Europe. Milan Linate is a real city airport, with facilities dedicated to both business and shopping.

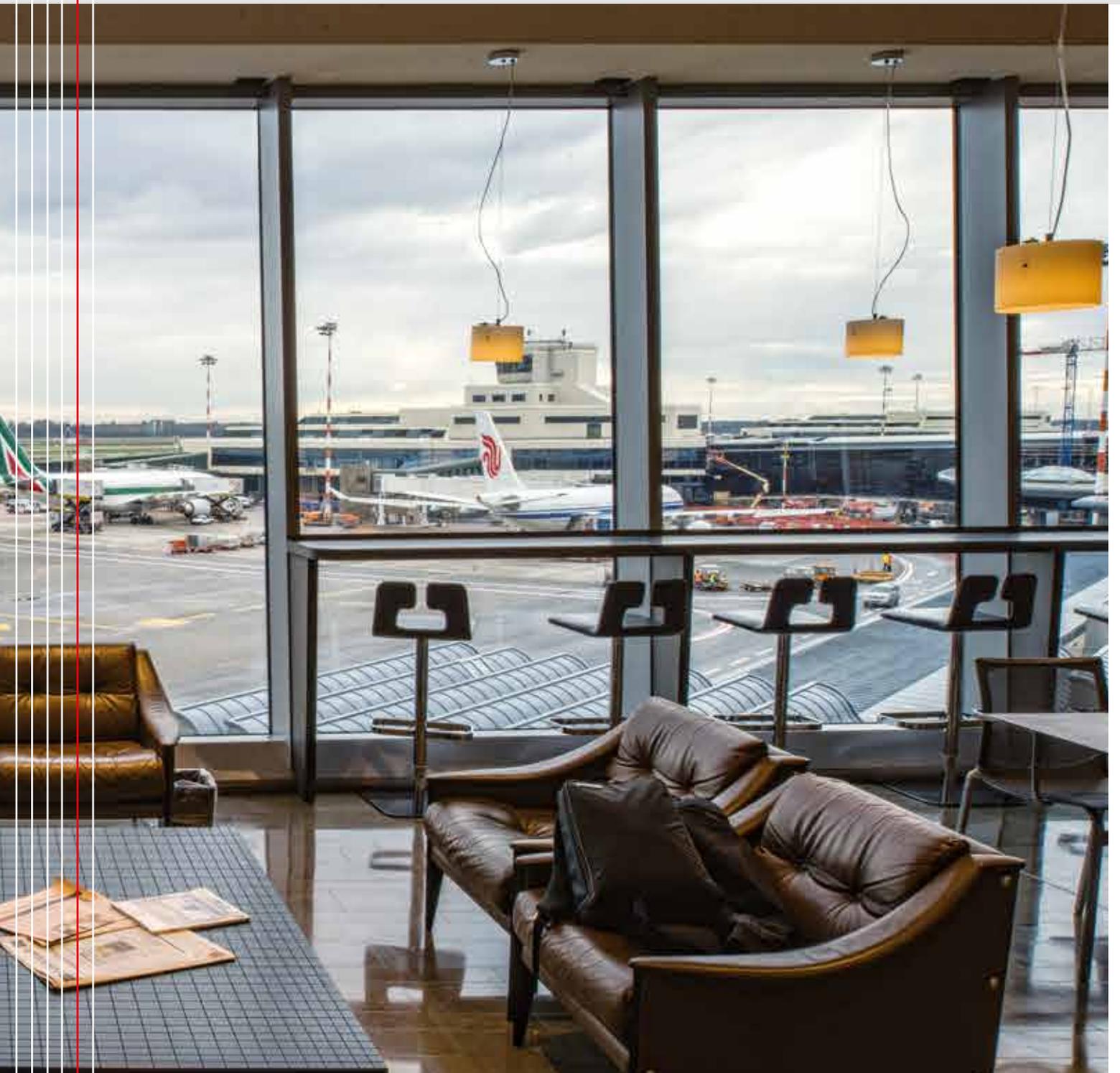
Milano ■ Linate Prime

The leading business airport.

Milan Linate Prime, the leading general aviation airport managed by SEAPrime SpA, part of the SEA Group, is Italy's main general aviation airport and is seventh in Europe in terms of movements served. Primarily dedicated to a business clientele, it offers services and facilities of the utmost quality.







04 OUR BUSINESS

AVIATION

Our aviation activities include the management and development of airport infrastructure (terminals, flight infrastructure, aircraft aprons), centralised infrastructure and security services. Every year, our commercial aviation policy allows us to register a constant increase in traffic and airport links through specially designed, innovative programmes and initiatives, including the acquisition of new carriers and the development of those already in operation. Moreover, our focus on the high-potential business market and constant analysis of global best practices spur the group on to implement further initiatives. Among the most important projects are the Chinese Friendly Airport, devised to turn the increase in Chinese passenger traffic into a business opportunity, and ViaMilano The Flight Connection, a transit service from Milan Malpensa that guarantees access to over 180 destinations worldwide.

NON AVIATION

This area is focused on the commercial services that bring uniqueness and competitiveness to areas of airports such as shopping and parking. Innovative development strategies are implemented, such as the new commercial layout of Milan Malpensa T1, which has transformed the airport's commercial space into a series of Piazzas dedicated to shopping, with

a particular focus on high-end products. The objective is to make airport shopping more and more enticing and to continue to invest in the bond with the passenger, with initiatives such as the ViaMilano loyalty program. SEA also manages the largest parking system of the Lombardy airports, with over 18,000 spaces: ViaMilano Parking.

DEDICATED SERVICES

Milan Malpensa and Milan Linate offer premium services capable of guaranteeing arriving and departing passengers comfort and exclusivity:

ViaMilano Lounge, the VIP lounges which SEA provides for its passengers at Milan Malpensa and Milan Linate. A complete and prestigious service to make your stay at the airport a relaxing one.

VIP Service, an exclusive range of top-class services at Milan Malpensa and Milan Linate. Personalised assistance dedicated to the most discerning passengers.

ViaMilano Fast Track, the service that allows you to head to the security and departures areas in double-quick time thanks to a special route.



SEA has created the Club SEA for its most discerning passengers. An elite offering that, thanks to an exclusive card, allows you to freely access all of the premium services at the Milan airports. You can also benefit from partnerships with restaurants, hotels and car rentals, as well as personalised assistance service for check-in and boarding.



05 MILAN'S SHOPPING DISTRICT COMES TO MALPENSA

Style, elegance and taste make Milan a must-visit shopping destination for people all over the world. That's why SEA decided to renovate and extend the Milan Malpensa commercial area. Now accessible by those travelling to both Schengen and Non-Schengen destinations, the area's business potential has grown exponentially.

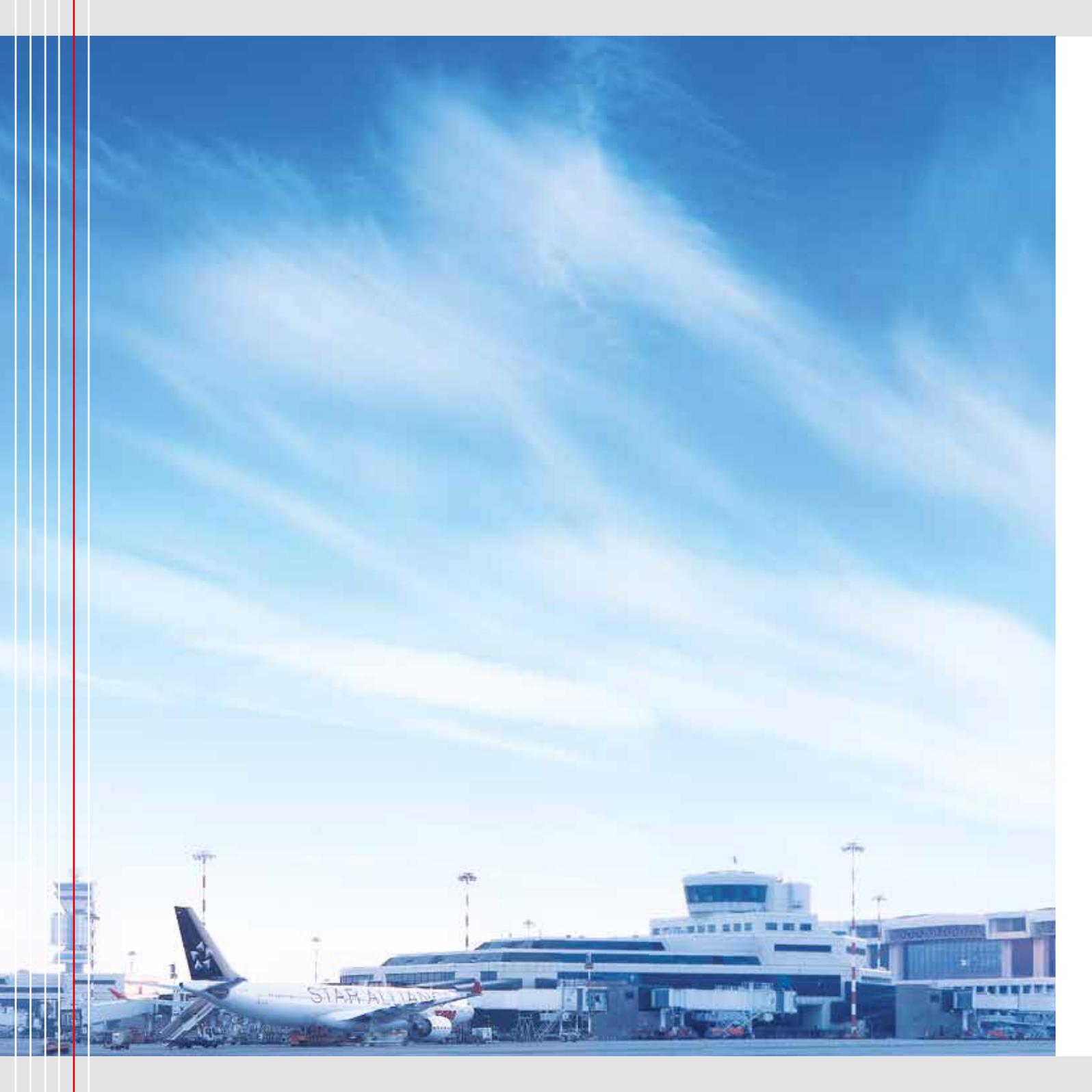
Thanks to a meticulous restyling project, with particular attention paid to the design element, you can now soak up the atmosphere of Milan's

most exclusive shopping district from the comfort of Milan Malpensa Terminal 1!

With the "Piazza del Lusso", the "Piazza del Gusto", the "Piazza del Pop" and the brand-new Duty Free Shop to choose from, passengers can browse the cream of luxury and fashion, take advantage of the best offers around and taste some of Italy's delicious gastronomic offerings in a setting where the potential for shopping never runs dry.







06 FOCUSED ON A SUSTAINABLE FUTURE

The SEA Group has an unerring and well-structured focus on increasing the efficacy and efficiency of its environmental policies, via the adoption of an environmental management system with ISO 14001 certification and an energy management system with ISO 50001 certification.

CO₂ EMISSIONS

Measures taken to reduce CO₂ emissions have seen SEA achieve the highest efficiency rating in Europe in terms of emissions containment: level 3+ Neutrality from the Airport Carbon Accreditation Programme. This recognition means that SEA is the leading Italian airport operator and one the European elite in terms of neutrality.

ENERGY

In both airports, the SEA Group has co- and tri-generation plants ensuring constant energy savings. This not only benefits the SEA Group, but also improves the quality of the environment and surrounding areas.

WATER

The SEA Group is continuing to invest in the creation of a dedicated water-management system to further reduce current consumption levels.

NOISE EMISSIONS

The Milan Malpensa and Milan Linate airports are equipped with an extensive aeronautic noise monitoring system, one of the best in Europe.

WASTE MANAGEMENT

The SEA Group operates an effective solid urban waste recycling system across the Milan Malpensa and Milan Linate airports. All activities relating to the management of the waste-disposal cycle – from collection right through to landfill disposal – are conducted in close collaboration with regional bodies.



REAL ESTATE, GROW IN HARMONY

Through its Real Estate activities, SEA identifies and implements new commercial initiatives aimed at increasing the value of the airports it manages. Real Estate guarantees the overall coordination of development projects, identifying the optimum financing package for the various activities. The objective is to break down the service offering as much as possible, including marketing and price considerations, in order to keep providing new opportunities for companies choosing the Milan airports as the platform for their business.

07 INNOVATION. TOWARDS NEW BUSINESS HORIZONS

As part of the objective to guarantee the optimum efficacy and functionality of its services, SEA provides passengers with a series of cutting-edge technological solutions. This improves the quality of time spent at the airport, allowing travellers to take full advantage of the commercial offerings present.

DIGITAL EXPERIENCE, DIGITAL BUSINESS

Milan Malpensa and Milan Linate offer those who purchase airport services or shop at the airport the most technologically advanced digital payments systems around. Via physical and digital POSs, the customer can choose to pay with Contactless, NFC, MyBank, Masterpass, Fastpay and Telepass, for a truly complete e-Wallet that strongly contributes to the growth of e-commerce activities.

NEW TAX REFUND

In collaboration with Global Blue and the Customs Agency, SEA has created a new Tax Refund system at Milan Malpensa that will allow customers to receive the VAT refund directly from the Tax Refund facility, without having to visit the customs

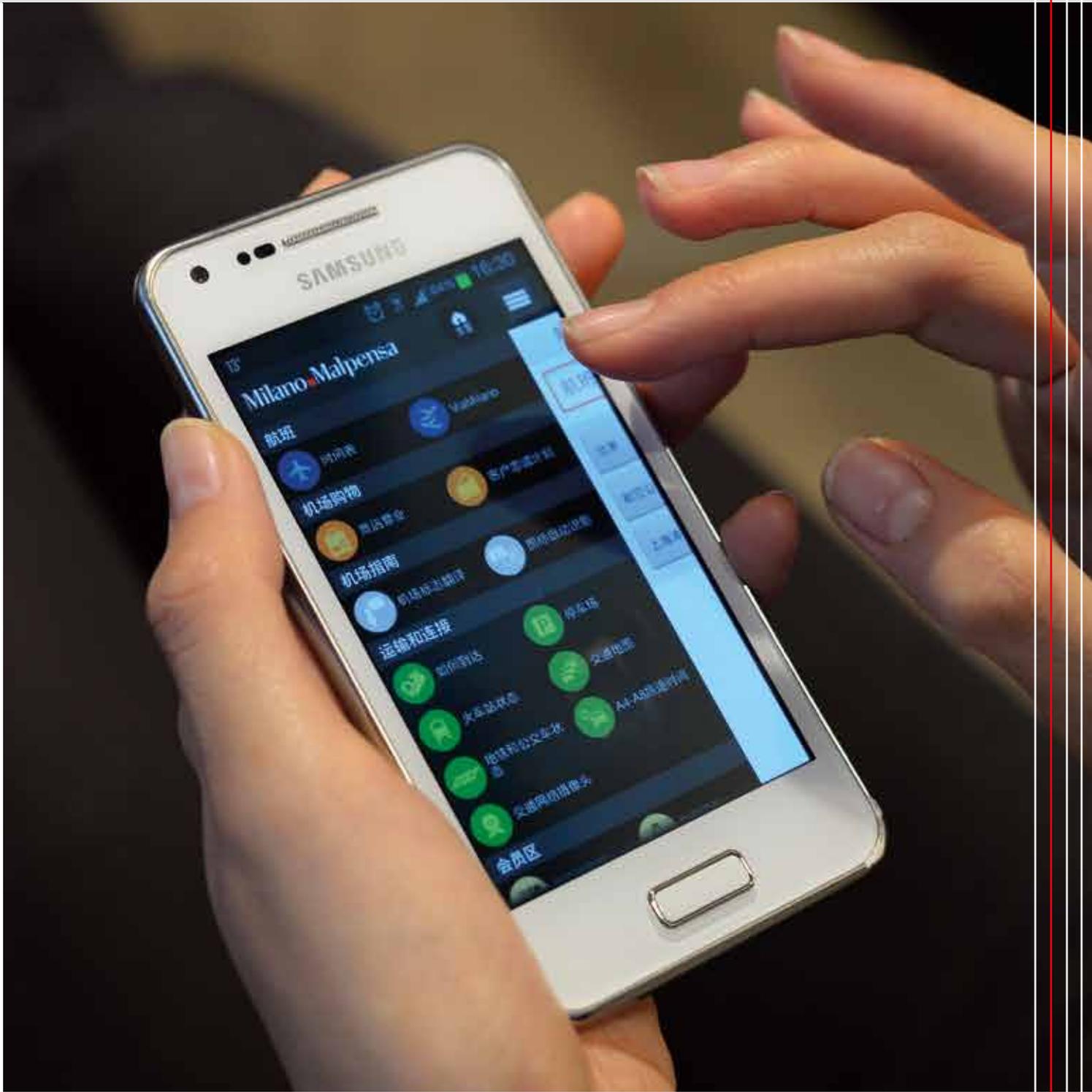
booth. This means passengers gain precious time to spend making the most of the plethora of activities and shops on offer at the airport.

Milan Malpensa is the first airport in Italy to use this system, confirming its impeccable service standards, which are in line with the leading airports in Europe.

STAY INFORMED, RIGHT UP TO THE GATE

Anyone passing through the Milan airports can now access all manner of information regarding their flight via a wide range of facilities: up-to-date monitors featuring dedicated videos and tutorials, apps for smartphones and smartwatches and even websites, official social media pages and SMS services.

Thanks to this continuous and punctual information, the traveller feels more able to enjoy their time at the airport and take advantage of the many commercial opportunities on offer.



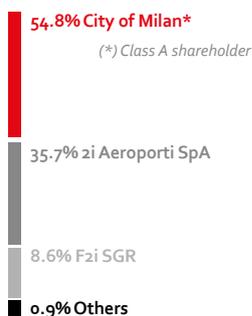


08 THE GROUP. PUBLIC AND PRIVATE MEET AT THE TOP

The SEA Group is a union of numerous important organisations, both public and private.

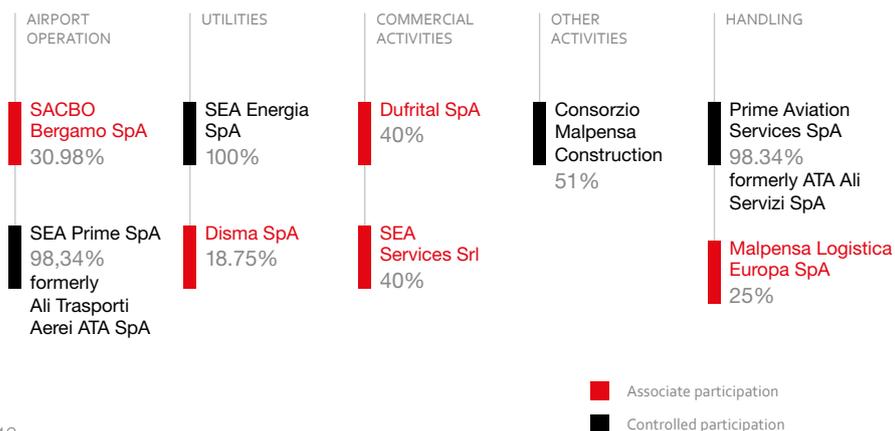
SHAREHOLDERS

With 54.8% of share capital, the City of Milan is SEA's majority shareholder, followed by zi Aeroporti SpA with 35.7% and Fzi SGR with 8.6%. The remaining 0.9% is held by other public bodies and private investors.



GET INVOLVED

SEA reaches its objectives thanks to a network of affiliated and associate companies:





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